







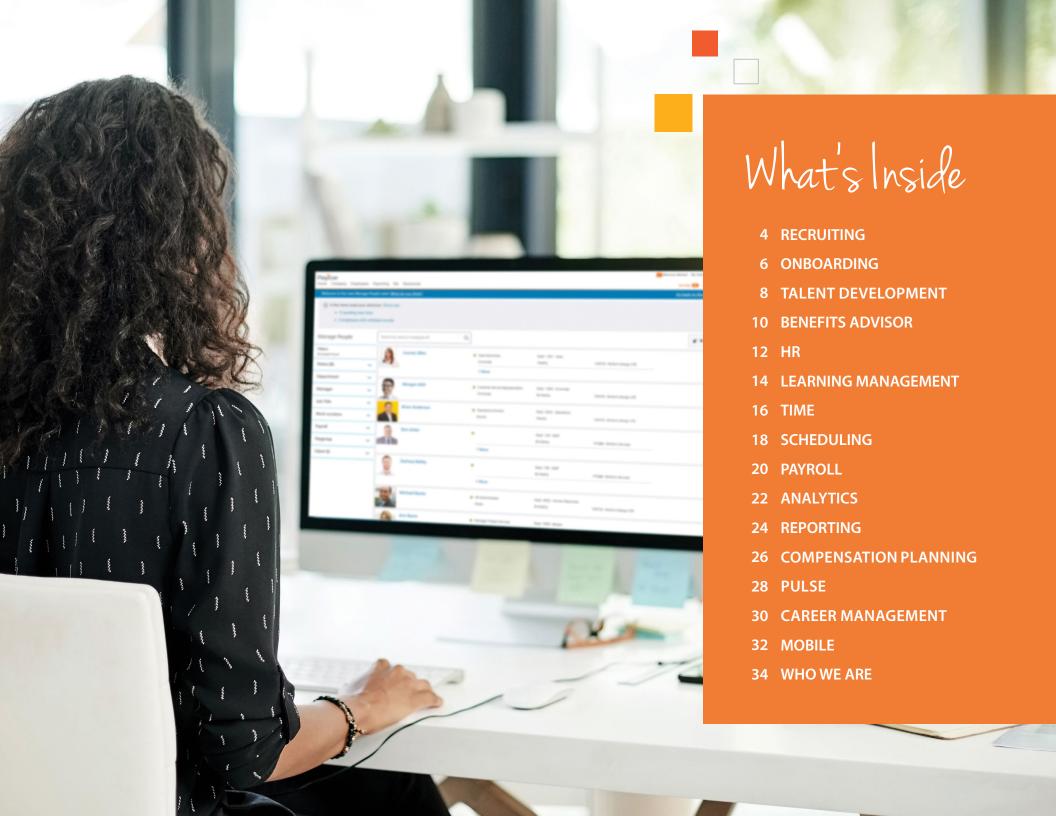
## We are inspired by our customers.

Every day, we work with HR and finance leaders who are making a difference. They're recruiting talent and building teams. They're designing competitive benefits. They're tracking compliance in a rapidly changing environment. They're building companies that are great places to work.

If you're a business leader, everyone depends on you. Who do you depend on? Paycor.

Paycor offers the best HCM platform for medium and small business. Our team of recruiting, HR, tax, payroll and compliance experts is dedicated to customer satisfaction and success. From personalized support to industry-leading thought leadership, we provide leaders with the tools you need to make a difference.

You need a partner who can help you and your organization get to the next level.





#### **RECRUITING:**

## Recruiting Made Simple

Why are so many recruiting platforms more of a problem than a solution? Because the vast majority of them were built by people who have no idea how to actually recruit top talent. Paycor Recruiting is the simple, smart, modern solution designed by recruiting professionals to help you hire.



#### **Candidate Texting**

Instantly communicate with prospects, reconnect with candidates and send follow-up info and timely reminders.



#### **Employee Referral Program**

Tap into current employees to expand reach and attract high-quality candidates quickly.



#### **Branded Careers Page**

Easily create a fully-branded career site that matches your website, without IT help. Branded career sites convey a unified, trustworthy impression to candidates who might not know much about your company.

First impressions matter!



#### **Recruiting Analytics**

Gain valuable insights into your hiring process and track important metrics, such as time-to-hire, lead sources, employee referral rates and more.



#### **Remote Hiring**

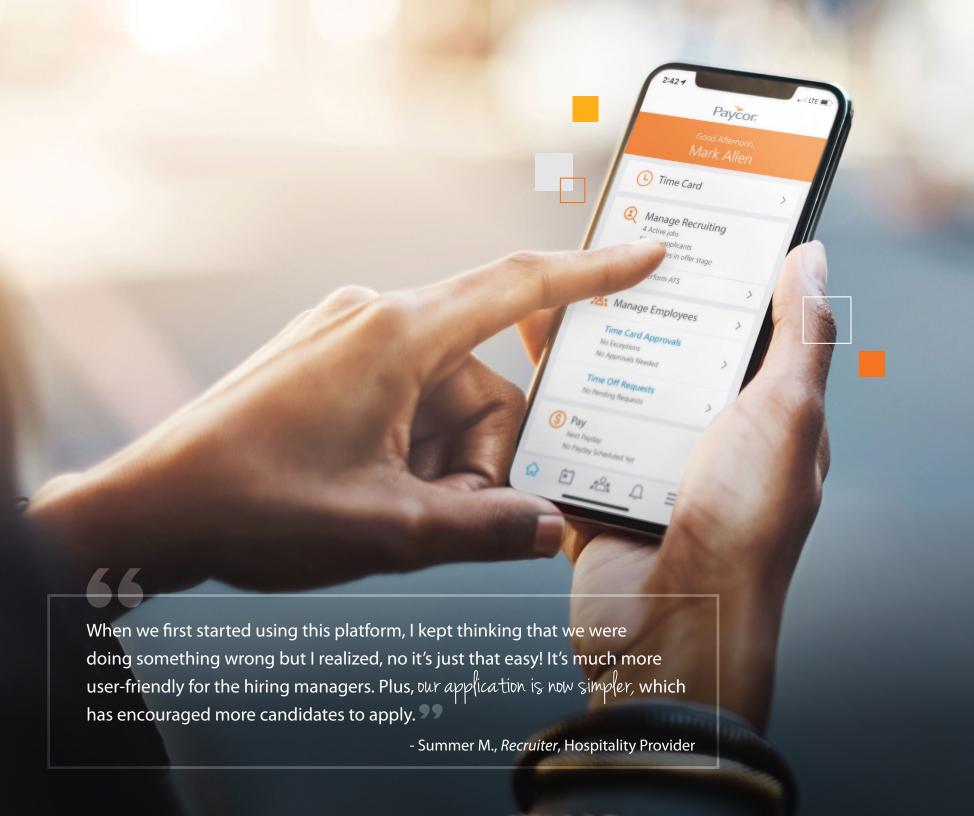
There's no reason virtual recruiting should be any less effective than in-person interviews.

Streamline your hiring process with Video Interviewing and Interview Scheduling.



#### **Seamless Integration**

Save time with HR technology that offers seamless integration with payroll, onboarding and HR so you don't have to enter employee information multiple times.







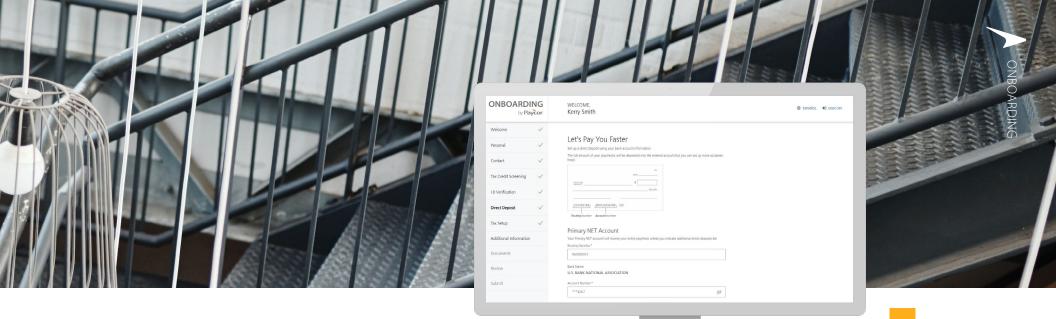
#### **ONBOARDING:**

## Make a Lasting First Impression

Recruiting and hiring is a hot topic these days, but it's only half the battle. What's the point of attracting talented people if they don't stick around? New employees who receive an excellent onboarding orientation are 69% more likely to remain at a company for up to three years.\* Engage new hires right away and dramatically reduce paperwork with Paycor's Onboarding solution.

Onboarding has taken so much off of our plate. We're able to train managers to perform routine hiring tasks, which creates a win-win situation.

- Jeff W., Director of HR, Zoo





#### **Increased Employee Engagement**

Engage employees before their first day with company information, handbooks and other policies.



#### **Reduce Manual Paperwork**

Forget spending time printing and chasing down employee paperwork; employees complete their information and keep track of important new hire documents in one online solution.



#### **Identify Hiring Tax Credits**

Find credits that can dramatically impact your federal tax liability.



#### **Easy Compliance**

Federal and state compliance forms like I-9s and W-4s are completed and reviewed electronically to ensure the highest level of compliance.



#### **A Unified Experience**

Ensure your processes feel seamless and integrated with your other HR systems to avoid redundant and tedious administrative work.



#### **Increase Efficiency**

With Bulk New Hire actions, HR leaders can onboard large groups of employees at once including sending automatic new hire invites.



#### **TALENT DEVELOPMENT:**

## Create a Culture of Continuous Development

When done right, performance reviews are critical to improving productivity and engagement across an organization. Yet, traditional performance management no longer offers the resources and support employees need. Infrequent conversations riddled with biases and information gaps aren't inspiring employees to improve. Companies must shift to continuous development and coaching conversations that increase engagement and inspire employees.



#### **Ongoing Conversations**

Streamline conversations between managers and direct reports with a 1:1 tool that offers customizable, preloaded templates.



#### **Performance Reviews**

Pull data from 1:1s, feedback and goals to conduct time-efficient reviews based on historical performance data to reduce bias.



#### **Align Goals**

Work toward the same goals with transparent Objectives + Key Results (OKRs) and eliminate wasted hours spent on unproductive work.



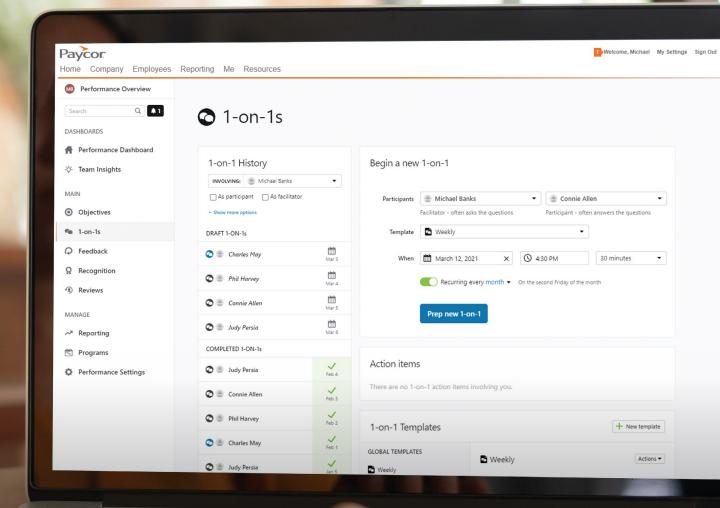
#### **Progress Tracking**

Automated workflows, prompts, tasks and notifications remove the manual burden on admins, managers and employees to keep everyone on track.



#### **Employee Ratings**

Use a 9-box grid to visualize individual employee performance and develop coaching strategies so they can better achieve their potential.



Dny 14% of organizations are happy with their current performance management system.

Assoc. of Talent Development



#### **BENEFITS ADVISOR:**

## Unlock the True Power of Benefits

A great benefits package that your employees understand and appreciate can be a powerful recruiting and retention tool. But if HR spends most of their time printing out benefits documentation, distributing it by hand to employees, manually checking each completed form for accuracy, entering information into a carrier site and manually entering deductions into payroll, they can't offer a complete benefits experience to attract new talent and retain top employees.



#### **Employee Satisfaction**

Self-service functionality allows employees to easily adjust their profiles for major life events that trigger workflows through the platform and even to carriers.



#### **Automated Workflows**

Our rules-based platform streamlines common business processes. We remove tedious admin by simplifying open enrollment, optimizing the new hire/rehire process and providing automated alerts and reminders.



#### **Actionable Insights**

Our robust reporting engine and interactive dashboards take data analytics to the next level. Benefits Advisor helps you better understand what employees value and enables you to develop a comprehensive benefits strategy that addresses the needs of your employees and stakeholders.



#### **Drive Efficiency**

With a robust collection of existing EDI connections, Benefits Advisor can quickly and accurately deliver enrollment and change data to virtually all major insurance carriers.

Managing benefits is easier for administrators through our partnership with WageWorks, a consumer–directed benefits provider.



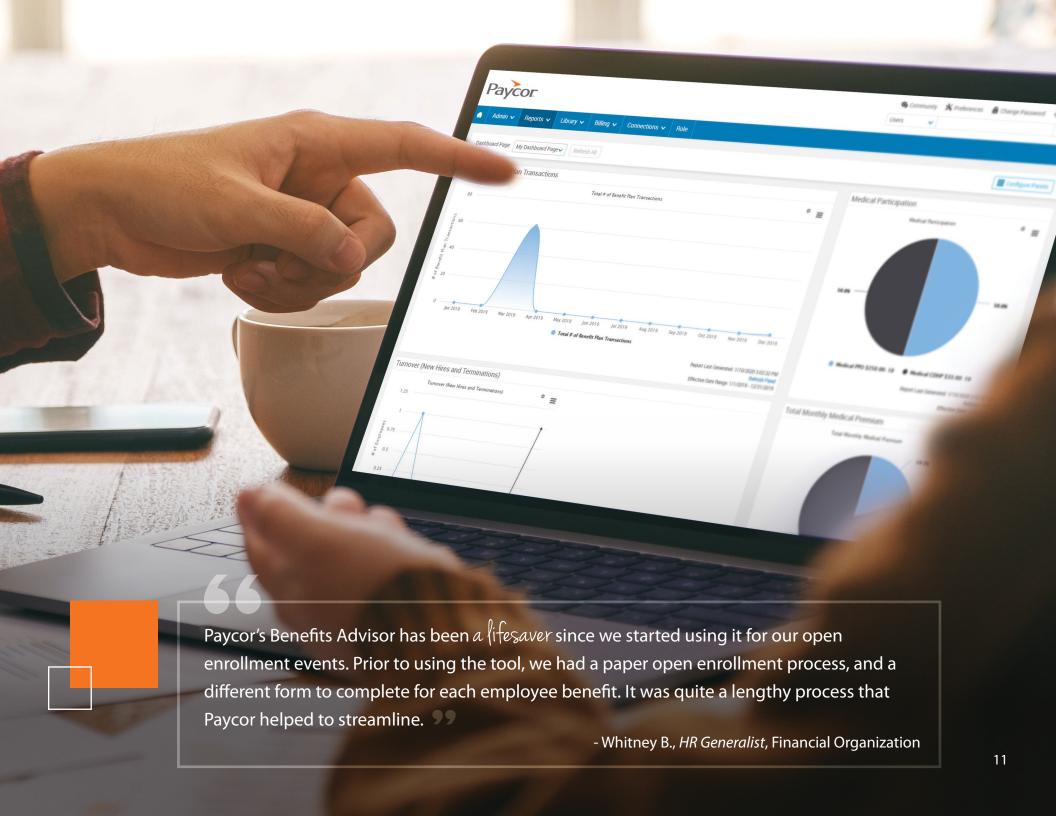
#### **Platform Flexibility**

The user-friendly platform was designed to meet the unique needs of businesses by offering greater flexibility and a better employee experience.



#### **Streamline Open Enrollment**

The Open Enrollment Wizard guides administrators step-by-step through the design, set-up and execution of your event.







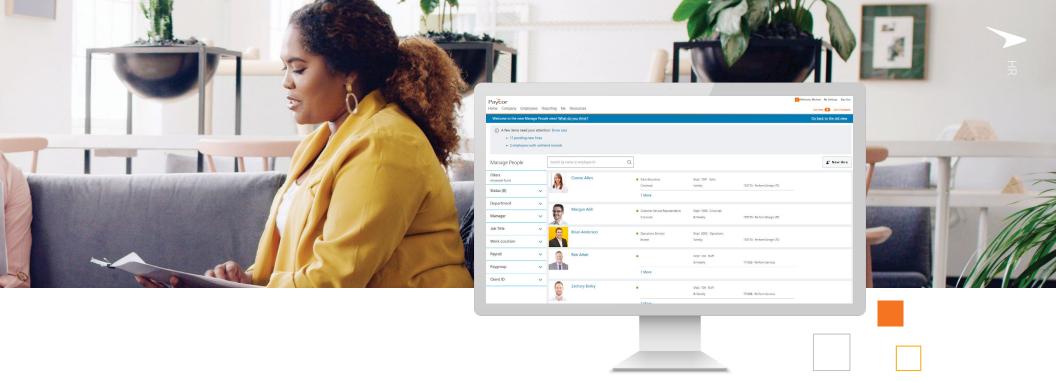
#### HR:

# Get Out of the Weeds and Focus on the Most Important Things

We've conducted hundreds of user groups and interviews with HR leaders, scoured third-party research and analyzed our own data to discover: HR teams spend nearly 70% of their time on inefficient (sometimes paper-based) administrative tasks.\* To make a difference in your organization, you need to streamline and become more efficient with automated workflows. Don't spend time re-keying employee data multiple times—get time back in your day to focus on what matters most, your people.

Paycor's HR solution is a terrific product. It's better than what I've experienced with other programs.

- Peggy S. *HR Administrative Assistant* Nonprofit Organization





#### **Employee Recordkeeping**

Manage all employee tasks and information in one solution.



#### **Unlimited, Automated Workflows**

Simplify the way you manage everyday requests and updates through our unlimited workflows, which allows you to automate almost any task.



#### **Paperless Document Management**

Streamline the entire document management process by allowing HR leaders to easily create, assign share and store digital forms and documents all in one place. HR leaders will also have the ability to create notifications, require e-signatures and even schedule the delivery.



#### **Engaging Employee Self-Service**

From signing documents to completing performance reviews, to updating personal and professional goals, the power is in the hands of your employees.



#### **Modern Performance Management**

Create and maintain employee reviews with customizable online forms, weighted scoring and side-by-side feedback.



#### **Analytics**

Get high-impact, easy-to-consume, real-time insights about your workforce and transform complex data into trends, predictions and powerful benchmarking to pinpoint problems and take action.



#### **LEARNING MANAGEMENT:**

## Recruit. Retain. Engage.

One of the least explored and most effective ways to drive recruiting, retention and overall employee engagement is to establish a learning culture. Paycor's Learning Management solution combines virtual, classroom, mobile and social capabilities on one platform.



#### **Reach Employees at Any Time**

Make it easy to learn with modular, self-paced training on-demand and on-the-go from a desktop or mobile device.



### **Maximize Engagement** and Retention

Deliver a visually intuitive and interactive experience that's engaging from any device. Employees can easily search for courses and consume content at their own pace.



## Easily Organize, Manage and Track Training

Personalize training without adding administrative overhead. Organize training programs by groups, teams, departments or individuals and track course completion.



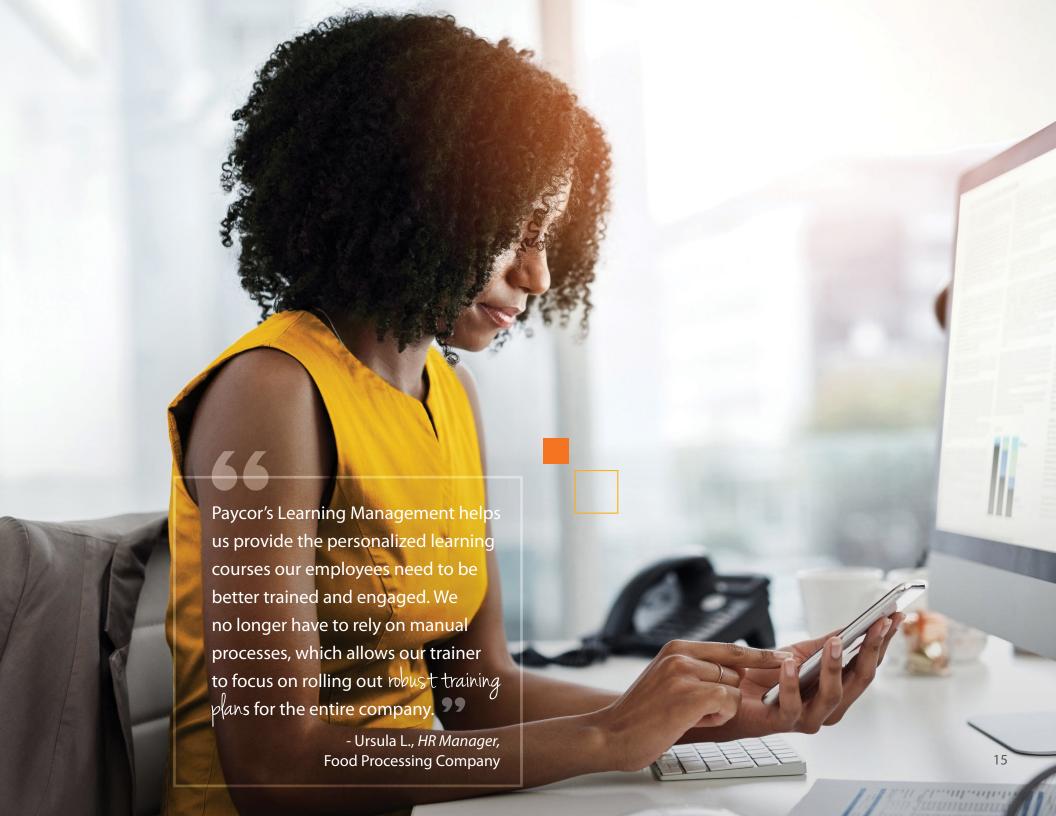
#### **Introduce Compliance Training**

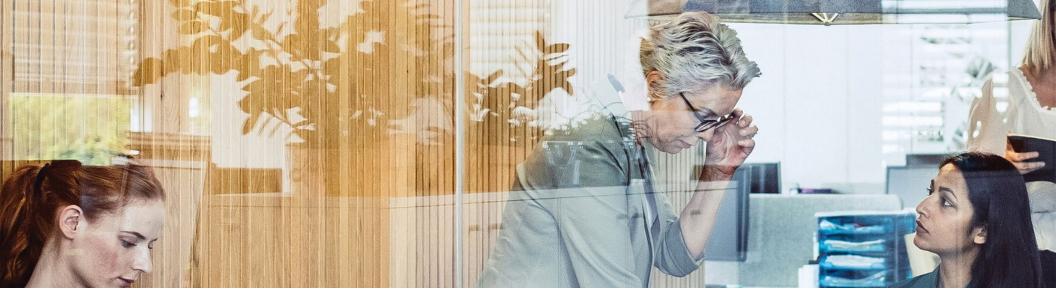
Protect your organization and offer employees ongoing training on industry regulations and compliance requirements. Easily update content to ensure courses are current, track completions and provide detailed reporting if you're audited.



#### **Make Learning Accessible for Anyone**

Offer a streamlined, intuitive interface that's accessible to learners of all abilities. System language can be changed with one click. Native integrations with popular apps embed learning into everyday tools.





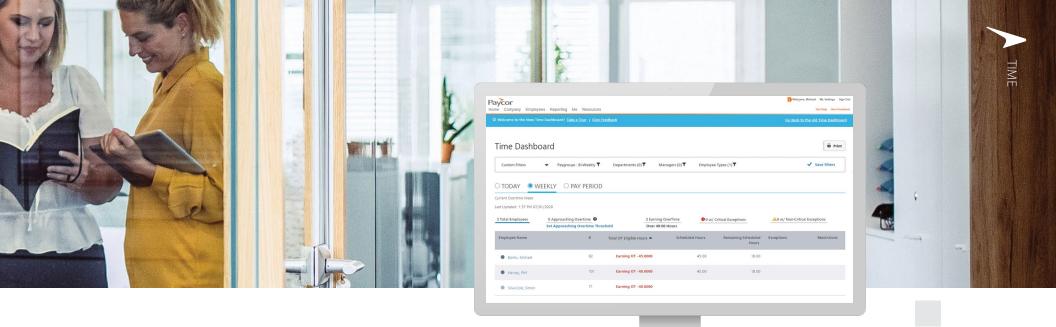


## TIME: Make Better Decisions on Labor Costs

Forty-one percent of CEOs say labor costs is the most important metric organizations should measure.\* The first step to monitoring, measuring and eventually predicting labor cost trends is to fully and accurately automate your time-keeping systems. Paycor's Time solution allows you to collect, monitor and stay in control to make better decisions about labor costs through automated and accurate time-keeping processes.

We have been able to save a significant amount of time partnering with Paycor. Now, we have real-time access to employee information and insight into hours worked and time off.

- Nancy F. *CFO,* Nonprofit Organization





#### **Unified System of Record**

Eliminate costly errors by offering one single source of truth across Time, Payroll and HR. Records every hour worked to maintain compliance.



#### **Best-in-Class Scheduling**

Streamline managing and communicating schedules. Monitor budgets, communicate with group chat and receive text alerts on changes.



## **Employee Self-Service and Mobile Punching**

Allow employees to manage their time and schedules efficiently and easily by mobile, web, kiosk or clock.



#### **Time Dashboard and Overtime Insights**

Easily view and manage all time off and vacation requests in one place. Break down your overtime spend by department, manager, location and more. Predict your expected labor spend for the rest of the year.



#### **Attendance Management**

Easily identify potential timecard issues and make changes in one place. Proactive alerts and messages instantly notify users and admins of any errors or discrepancies.



#### **Insightful Tracking and Reporting**

Powerful data enables administrators to visualize where they can gain time and labor distribution efficiencies and cost savings.



#### **SCHEDULING:**

## Take Control of Labor Costs & Improve Productivity

As a manager, a quick and effective scheduling process is key to making the right business decisions, optimizing your staff and increasing efficiency. Paycor Scheduling allows you to organize your team and communicate information in real time.



#### **Automated Scheduling**

Improve employee scheduling by automating the process. Copy and paste shifts between days and weeks, create weekly templates and set shifts to repeat daily or weekly.



#### Flexible, Powerful, Customizable

Establish company-wide break rules, assign staff to unlimited locations and third-party work sites and create open shifts to fill at a later date.



#### **Engage and Empower Employees**

Employees can manage their own schedules by trading and swapping shifts, set their availability and drop or pick up open shifts with manager approval.



#### **Interactive Dashboards**

Get access to daily shift coverage maps and view employee availability so you can compare scheduling budgets with labor costs.



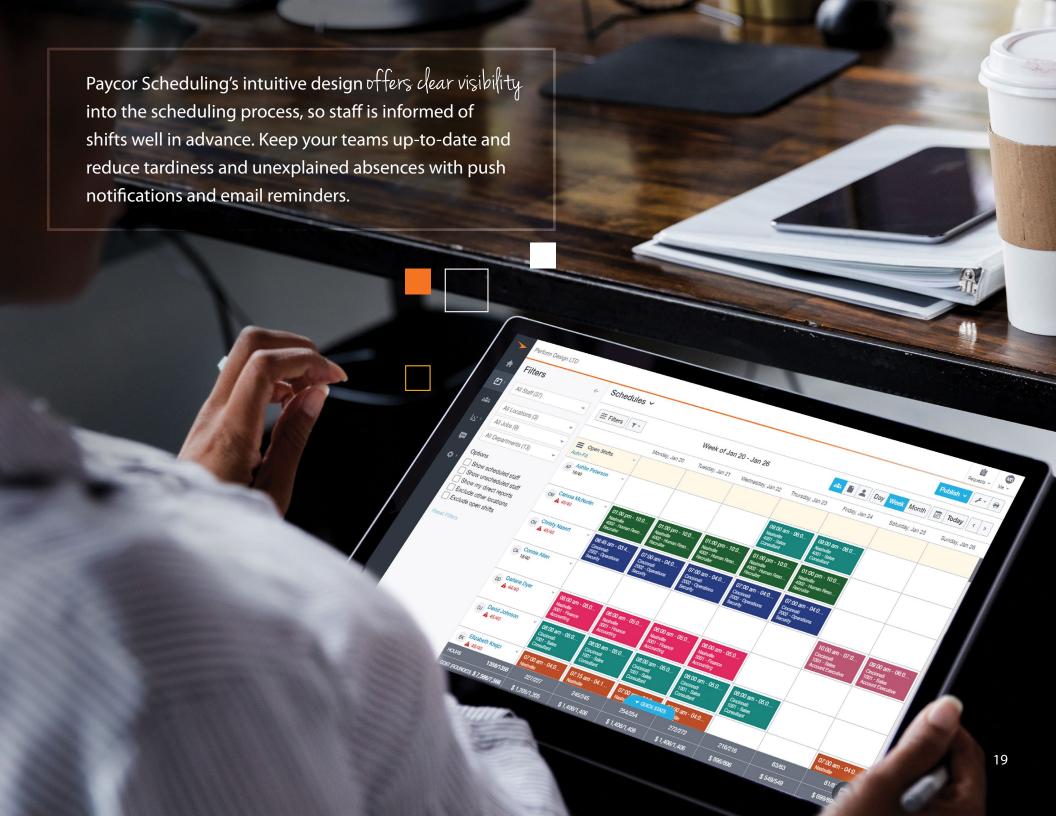
#### **Set Scheduling Rules**

Simplify how you configure rules for different positions by limiting the number of hours employees work and establishing minimum rest times.



#### **Proactive Communication**

Instantly communicate with employees through group chats and enable them to receive updates, alerts and reminders via text.







#### **PAYROLL:**

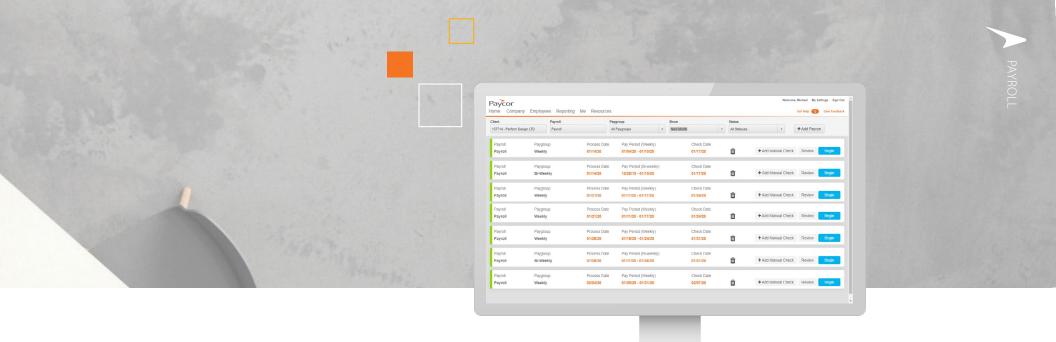
## Payroll Made Easy

Payroll can be a time-consuming, administrative task for your HR team. Our solution is an easy-to-use yet powerful tool that gives time back to your team. Quickly and easily pay employees from wherever you are and never worry about tax compliance again.

The feeling I get when working with Paycor is that I'm their only client, and they're working for me no matter what comes up. I know that's not the case, but it's a great feeling to have.

- Lori P.

Office Manager
Food & Beverage Provider





#### **Payroll Perfection**

Intuitive and easy-to-use software makes inaccuracies easy to catch and the entire process as effortless as possible.



#### **Engaging Employee Self-Service**

Reduce administrative processes and employee questions about paystubs, pay history and tax forms by empowering employees through self-service access.



#### **Smart, Optimized Processes**

Intuitive workflows and processes make processing payroll easier than ever before.



#### **Flexible Pay Options**

Engage and retain your workforce with flexible pay options to meet their unique needs.



#### **Stress-Free Tax Compliance**

Tax experts who work in some of the most challenging geographies help ensure compliance at every turn.



#### **Powerful Real-Time Reporting**

Experience ultimate payroll accuracy with our pre-post reporting and exporting tools.



#### **Analytics**

Get high-impact, easy-to-consume, real-time insights about your workforce and transform complex data into trends, predictions and powerful benchmarking to pinpoint problems and take action.



#### **ANALYTICS:**

## Solve Your Most Important Business Problems

Eighty-two percent of mid-market organizations say data analytics is important to their growth, and 56% are currently mining their HR data to optimize business processes.\* Why? Because data analytics is becoming a critical competitive advantage, not just a "nice to have." Paycor's Analytics enables you to gain deeper insights into important data like turnover, headcount and gender pay equity. You can also gain a holistic understanding of your organization by extracting and compiling key data points across your HR and payroll solutions. And if you're an HR leader, Analytics arms you with the data you need to show the true value your department brings to the organization.



## Answer Your C-Suite's Most Pressing Questions

Who is at risk for resigning? Who should be considered for a promotion? With visualization tools, we help you answer the right questions about your workforce by transforming complex data into clear, direct answers.



#### Ensure Data Integrity

Our data visualization tools display the calculation and methodology behind the output in clear, easy-to-understand language so you can speak with confidence, eliminate potential errors and improve leadership trust in you and your team.



#### **Make an Organizational Impact**

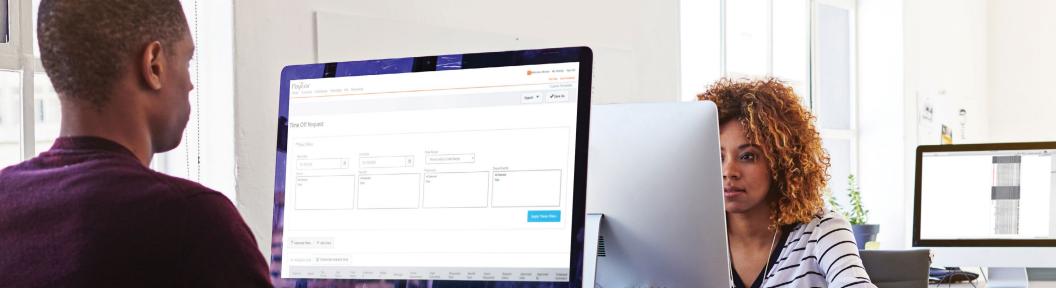
From analyzing headcount to monitoring turnover, understand what factors are causing change, the rate employees are leaving and provide the financial impact of compensation, absenteeism and other factors.



#### **Get Deep Insights into Your Company**

Analyze the makeup of your staff by age, gender and ethnicity and then slice and dice that data in a variety of ways (e.g., filter by department, job family, job type, location). You can also benchmark the diversity of your company against more than thousands of other Paycor customers, as well as government data.







#### **REPORTING:**

## Less Organizing, More Analysis

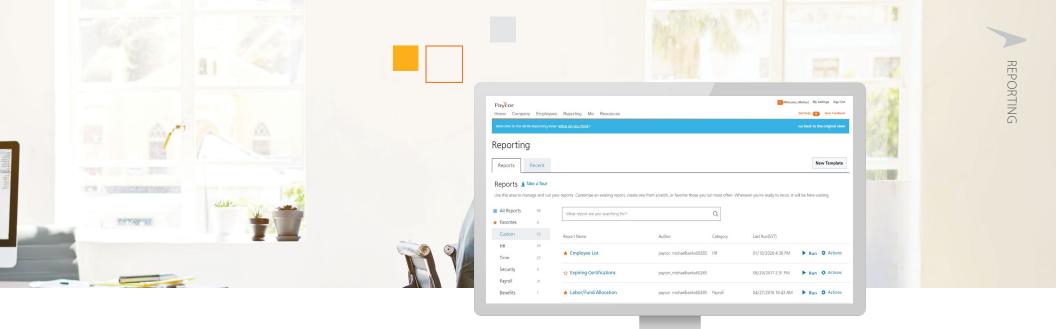
Business strategy thrives on data, but only if the data is easy to access. Paycor's Reporting tool enables you to quickly summarize data, report across calendar years and use your own formulas, all in an effort to make reportable data easily accessible in one place.

I've created five custom reports in one hour. This would have taken me five days with my previous payroll provider's tool. | we Reporting!

- Christa B.

HR Specialist

Manufacturing Organization





#### **Reporting Made Easy**

Pull fields from payroll, HR and time solutions to build your complete report once and only once.



#### **Intuitive Scheduling**

With an innovative design and powerful, time-saving features, reporting is quicker and easier than ever before. And configurable reporting helps you schedule your most important reports to be sent to you at any frequency you choose.



## Get True Insights into Your People Processes

Reporting makes it easy to capture and report on employee information, including total labor costs, 401(k) enrollment, employee birthdays and more.



#### Share Data with Anyone, Anywhere

Save reports and share them with your managers or any third party you choose.



#### **COMPENSATION PLANNING:**

## Manage Compensation in One System

Get out of the weeds of admin and recordkeeping, once and for all. When you automate compensation events in one system, it takes the complexity out of planning, so you can focus on building effective compensation programs that help drive recruiting and retention, eliminating workforce challenges like high turnover and missing out on top talent.



#### **Eliminate Tedious Admin**

With one single source of truth to manage all aspects of compensation like merit increases or bonus payments, you'll never have to rely on spreadsheets or enter data in multiple places again.



#### **Intuitive Workflows & Notifications**

Automated workflows, approver and event notifications and robust collaboration tools help you evaluate salaries, increases and bonuses to ensure they are competitive and equitable so you can attract and retain talent.



#### Mitigate Risk

When you pair Compensation Planning with our robust Analytics tool, you can monitor pay equity while analyzing compensation trends across your workforce.



#### Stand Out from the Crowd

By focusing more on making your pay practices competitive, you'll significantly increase your chances of landing great candidates and motivating your top performers.



#### **Get Strategic**

Create multiple "what-if" scenarios for employees so you can see the impact and distribution across the team before committing to actual pay increases.



#### **Reward & Retain Your Top Performers**

Compensation Planning and Analytics allow you to drill down into roles, departments or locations so you can have more productive conversations with your managers about pay increases and bonuses.







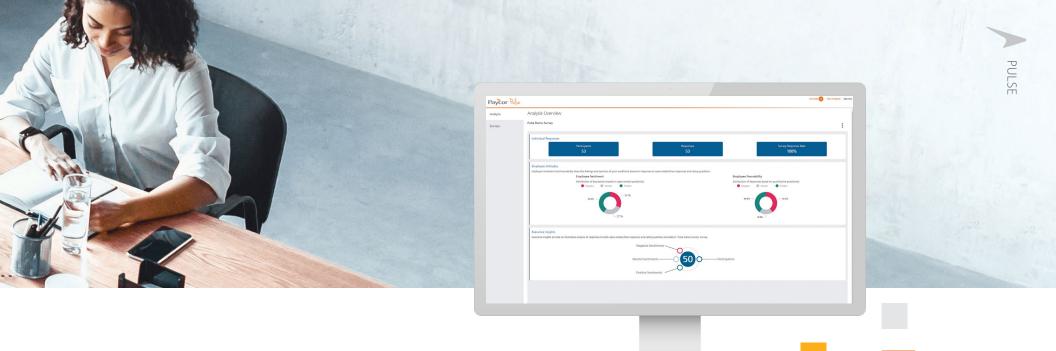
#### **PULSE:**

# Build Trust Based on Employee Sentiment

Paycor Pulse empowers leaders to go beyond the average employee engagement survey and gauge what employees are thinking and feeling, so you always have "your finger on the pulse" of your organization. With sentiment analysis and Natural Language Processing, you can gather and convert employee feedback into real insights, so you can get ahead of potential problems like turnover and low morale.

Paycor Pulse is a fantastic way to keep in contact with your employees and see how they are feeling about the company overall—and the best part: answers are confidential, so employees are more likely to give their honest opinion.

- Adrienne H. HR Specialist Retail





#### **Enhance the Employee Experience**

Paycor Pulse lets managers regularly gauge what employees are feeling at any given moment. It's the best way to gather current signals from your workforce.



#### **Drive Business Performance**

Access the data and analysis you need to build and maintain a high-trust culture that directly impacts performance.



#### Offer Benefits That Really Matter

Collect employee sentiment and signals on various benefit options so you know what offerings are most impactful.



#### **Survey Tools & Technology**

Natural Language Processing (NLP) uncovers valuable insights including variances and concerning outliers that can turn raw data into action planning and more informed decisions.



#### **Empower Your People**

Investing in employee pulse strengthens the feedback loop between leaders and associates. When employees trust that decisions are grounded in reality and with their feedback in mind, they feel valued and heard.



#### **CAREER MANAGEMENT:**

## Give Employees the Career Development They Crave

Paycor Career Management provides a clear path to help employees better understand how to advance to the next level. With this tool, organizations can create career strategies, define responsibilities, set expectations, facilitate internal movement and identify talent risks. By supporting future advancement, leaders can develop a team-oriented organization that helps future-proof their workforce and drives business success.



#### **Role & Growth Profiles**

Leverage role responsibility profiles to ensure employees are meeting expectations and understand where they can improve.



#### **Determine Competencies**

Add expected assessments to indicate where an employee stands relative to their existing role or future roles.



#### **Job Assessments**

Evaluate responsibilities in an assigned role to make sure there is alignment in expectations.



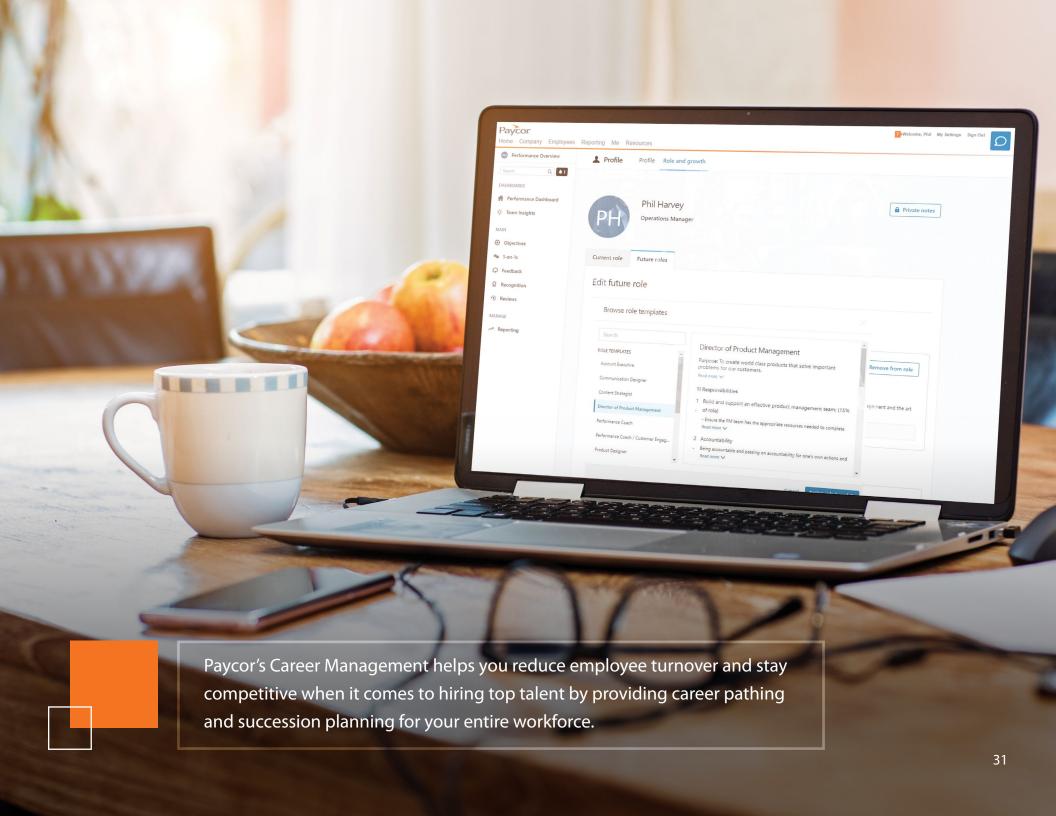
#### **Talent Attributes**

Compile employee insights to make proactive decisions and track the career progression of your workforce.



#### **Role-based Reviews**

Responsibilities can be assessed directly in a review, making for one simple workflow during the review cycle.





#### **MOBILE:**

## Go Further with Mobile Technology

Connect to your employees via the devices they use the most.

Give them the tools they need to take care of important tasks themselves. This freedom from the same day-in/day-out requests enables HR departments to focus on more strategic opportunities.



#### A Single Location for Important Information

Provide your most important payroll, time and benefits information all in one place, enabling employees to access their important information anytime, anywhere.



#### Stop Answering the Same Questions Over and Over Again

Common HR requests, such as questions about benefits information or requests for recent pay stubs, are all available to employees within Paycor Mobile at the tap of a screen.



#### **Recognize Employees**

Focus on employee engagement and wellbeing with Shoutouts. Shoutouts allow employees and managers to quickly and easily recognize their peers or subordinates directly from the Paycor Mobile app.



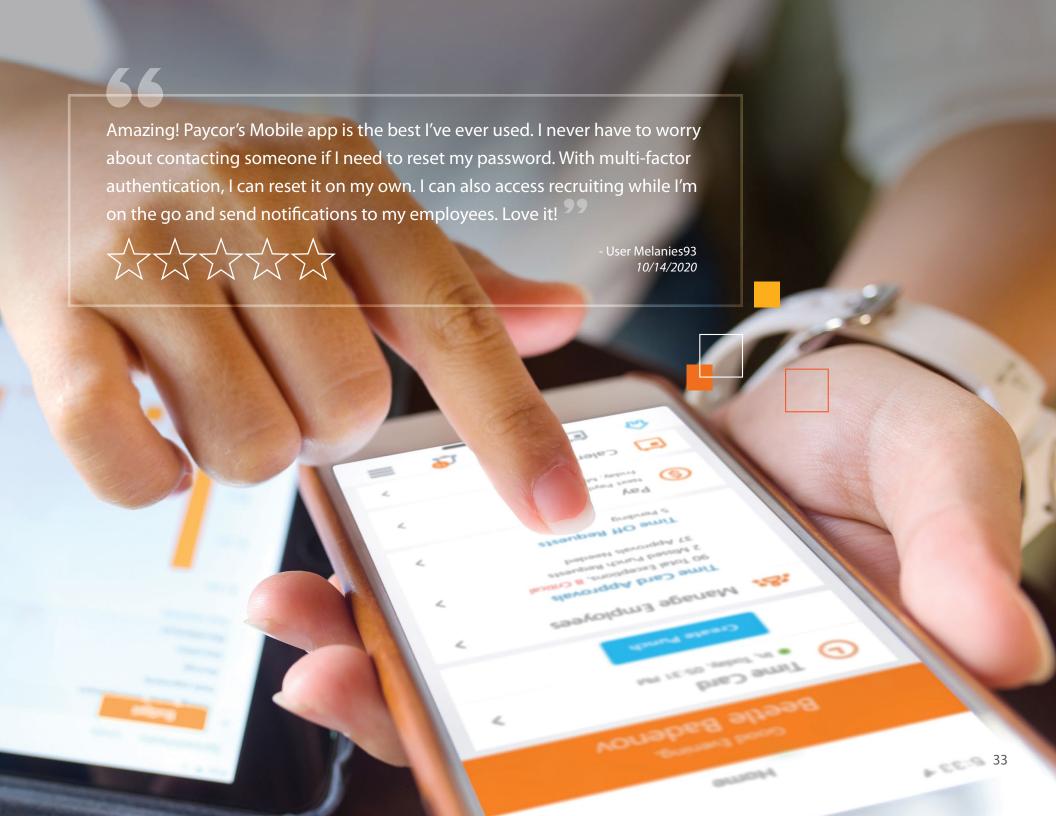
#### **Empowerment for Employees**

Employees can complete a number of tasks such as punching in and out, reviewing schedules, requesting time off and selecting benefits through the Paycor Mobile app.



#### **Reach Employees Anytime, Anywhere**

Approve requests, send company-wide communications and post updates at any hour. Have breaking news or an emergency message? Administrators can push information to employees using the Paycor Mobile app.



# Paycor builds HR software for leaders who want to make a difference.

For 30 years, we've been listening to and partnering with leaders of medium and small businesses, so we know what they need.

#### A Core HR Solution

First, leaders need to get out of the weeds. Paycor's core HR solution for all employee data dramatically reduces admin—you'll never have to switch platforms, log-in to multiple systems or re-key information.

#### **Powerful Analytics**

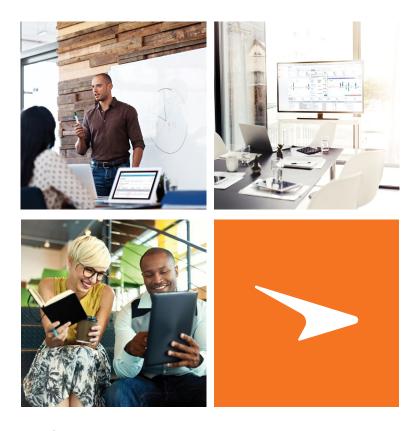
Paycor Analytics is the most powerful platform on the market—we're the only ones bringing enterprise-level insights to the SMB market.

#### **Expert Advice**

We deliver expert advice at every stage of the process, from our consultative sales approach that seeks to understand your business before we recommend solutions to ongoing guidance in the form of a dedicated customer success team.

Paycor's technology saves you time. Our expertise helps you solve problems and achieve your goals.





## Experience the Paycor Difference

Recruiting · HR · Talent · Time · Payroll · Analytics

Paycor can help, visit us at:

Paycor.com/HCM-Software

Contact us at: 844-653-6029

