



## HR and Payroll Software that Helps You Stand Dut From the Crowd

### HR & Talent

- Recruiting
- Onboarding
- Employee handbooks
- HR advice & guidance
- Benefits Administration
- Career Management
- Learning Management
- Compensation Planning
- Talent Development
- Pulse Surveys

#### Payroll & Time

- Payroll & tax filing
- Online check stubs
- Mobile
- Time & Scheduling
- Attendance tracking
- Time clock devices
- Electronic I-9s & W-4s

### **Additional Services**

- ACA IRS filing
- Document signature
- Reporting
- Workers' compensation
- Analytics
- Tax credit services
- Employment screening
- E-child support

# The Benefits of Partnering with Paycor

- Unlike many of our competitors, we don't sell one-size-fits-all technology. Instead, we customize our human capital management solutions to your clients' business.
- We offer your clients preferential pricing.



## Who is a Good Prospect?

- Clients that have not evaluated their solution in the last 12 months, regardless if they use a competitor, their CPA or handle payroll in-house.
- Your clients who need help with HR, payroll, tax compliance, finding new hires, retention, reporting, analytics or talent development.

## Questions to Ask Your Clients

- 1. How are you managing HR, time and payroll at your organization?
- 2. When was the last time you evaluated your HR and payroll solutions?
- 3. We have a partner that offers preferential pricing to our customers. Can I schedule time for you to talk to my Paycor partner about the value of their solutions?

## Paycor builds HR software for <u>leaders</u>. That singular focus guides us to this day.

For 30 years, we've been listening to and partnering with leaders, so we know what your clients need: HR technology that saves time, powerful analytics that provide actionable insights and a personalized support model.

That's why more than 40,000 organizations nationwide trust Paycor to help them solve problems and achieve their goals.



# Critical business challenges we help your dients solve.

- Attracting and hiring top talent
- New hire onboarding
- Inefficient administrative HR tasks
- Managing benefits and labor costs
- Training and developing employee
- ACA filing
- Payroll and tax filing
- Accessing HR data
- Reporting and analytics
- Employee self-service





## **Compliance & Risk Mitigation**

- Payroll, tax filing & compliance
- HR compliance
- Employee handbooks and resources
- Live HR support
- New-hire reporting
- Time tracking automation

## **Customer Service**

- U.S.-based payroll specialists
- Easy-to-use software
- Full-service set-up
- Online access to information



## **Employee Engagement**

- Online and mobile access to check stubs
- Benefit enrollment through employee
  self-service portal



## **Fraud Protection**

• Payroll checks drawn off Paycor's bank account, eliminating payroll check fraud for the business



## **Preferential Pricing**

• Preferential pricing available for your clients



Want more information? Visit Paycor.com/ab or Call 855-565-3292