



HR in 2026: Insights & Best Practices

A Paycor survey of more than 3,000 business professionals.





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EXECUTIVE SUMMARY

Based on a national survey of more than 3,000 business professionals, we found five best practices that set top-performing companies apart from lower performers. We also asked survey respondents to share their thoughts on the economy, the job market, and current and future HR priorities. Here's what we learned.

5 Best Practices of Top-Performing Companies

- 80% more likely than low performers to identify top talent in a structured, systemic way. Performance reviews and feedback from managers and peers are the most common ways of identifying top talent.
- 1. Invest strategically in HR technology. Leading organizations are three times more likely to increase their HR tech budgets and keep their systems over the next 36 months. They view technology as a strategic enabler, not just an operational expense.
- 3. Enable managers to focus on people development. Managers at successful companies are 40% more likely to say they have time to coach and develop their teams.
- 4. **Establish regular CEO-HR partnership.** Nearly **1 in 3** struggling companies report that their CEO and HR leaders rarely meet, compared to just **1 in 5** successful companies.
- 5. **Prioritize AI readiness and upskilling.** High performers are **83% more likely** to be planning widespread employee AI upskilling in the next three years.





- Current market dynamics:
 Despite economic uncertainty (47% view the economy as not particularly strong),

 80% of companies plan to hire this year.
- Strategic HR with resource constraints:
 HR teams face the challenge of delivering greater strategic value while 54% operate with flat budgets.
- Addressing the financial wellness gap:
 When asked about their biggest external concern, 45% of employees chose cost of living outpacing salary. Nearly half of companies (48%) plan to increase flexible pay options in the next 12 months.

SURVEY DEMOGRAPHICS

3,214 people responded to a 15-minute online survey we fielded in May 2025.

By role:

Individual contributors 31%

Managers 35%

VP/Director 14%

CEO/Owner 9%

By department:

HR 51%
Finance 13%
Operations 10%
Recruiter 3%
Other (please specify) 17%

By industry:

Non-profit 15%

Manufacturing 14%

Healthcare 13%

Professional Services/Insurance 21%

Construction/Real estate 7%

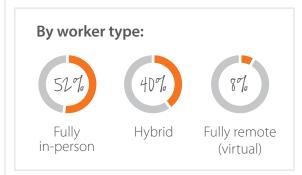
Food & Beverage 7%

Tech/Software 6%

Retail 6%

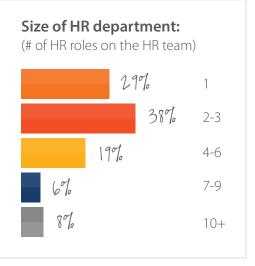
Other (please specify) 25%

By # of employees: 19% 1-49 19% 50-99 100-249 100-249 14% 250-499 500-999 1k+



By generation: Gen Z (13-28 years old) 67. Millennials (29-44 years old) 317. Gen X (45-60 years old) 457. Baby Boomers (61-79 years old) 177.









PART 1:

Economic & Hiring Dutlook



Business <u>Confidence</u> Despite Uncertainty

Even though the broader economy looks shaky, most businesses feel good about their own future. The real problem? They can't find the right people to hire.



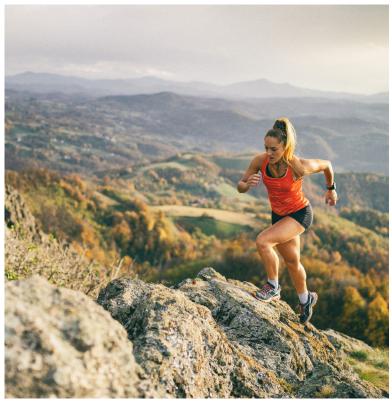
Why This Matters: The challenge of "finding quality candidates" has been the number one recruiting challenge for years now, according to a wide range of surveys from Paycor and others, like McKinsey, Pew, and Gallup.

- Stop looking for the "perfect" resume. Instead, focus on people with real-world experiences and transferable skills, even if they don't have the typical background or college degree.
- Train current employees for new roles and use Al recruiting tools to find people who aren't actively job hunting.









PART 2:

The Evolution of HR

From Transactional to Transformational

HR's sphere of influence is expanding. But most HR teams (or "teams of one") aren't getting additional headcount or funding in the next 12 months..

SURVEY HIGHLIGHTS:

Only 13% of HR teams say they'll get increased funding. 17% plan to add HR headcount.

When hiring HR roles (select all that apply), **companies prioritize:**









Data analytics When asked to select their **top three HR priorities**, companies chose:

		1201
1	Engagement/retention	656

2 Skills development 47%

Leadership development 44%

31% expect HR to have more authority over **learning and development** in coming years,

more authority over **organizational restructuring,** and

more over **technology decisions**







Why This Matters: HR professionals today need to juggle multiple roles: strategist, data analyst, and people developer. But their budgets aren't growing to match these expectations.



- · Train your current HR team instead of trying to hire more people. Focus on strategic thinking and data skills.
- Use Al tools to handle routine tasks so your team can focus on important work like employee development, organizational design, and technology planning.

How Paycor Helps:



Automated Payroll & Benefits Admin



HR Analytics & Reporting



Learning Management System (LMS)

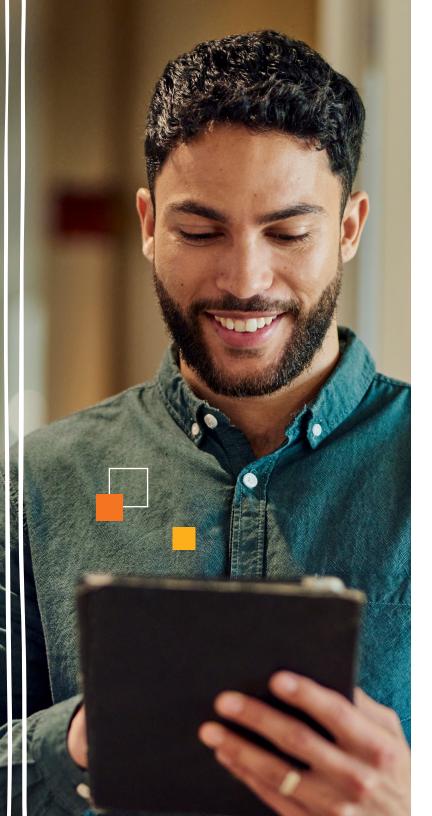






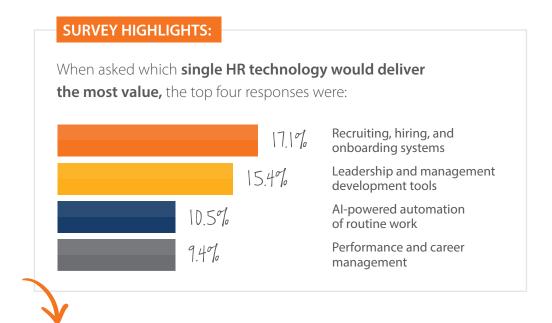
PART 3:

HR Technology Priorities



HR Tech Investments Balance Talent Acquisition and Development

Organizations are spreading their technology investments across different stages of the employee experience, with equal attention to bringing people in and helping them grow.



Why This Matters: HR leaders understand they need to both recruit good people and develop the ones they have. They're using Al selectively—letting it handle boring, repetitive work while keeping human connection at the center of their people strategy.

- Look at your current technology and find the gaps that make things harder for employees from the day they apply to the day they become leaders.
- Make sure your recruiting and employee development systems talk to each other. Break down walls between different tools so information flows smoothly.
- **Use Al automation where it matters most.** Target repetitive, high-volume tasks.

How Paycor Helps:



End-to-End Talent

Management Suite



Seamless Data Flow & Integration



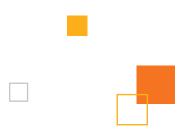
Conversational AI Assistant



Leadership Development & Performance Management







Financial Wellbeing & Benefits

Employees Need Financial Help Now, Not Later

Companies are responding to workers who say they're struggling financially by offering benefits that help immediately, not just in the distant future.





SURVEY HIGHLIGHTS:



of employees chose "cost of living outpacing salary". (More than triple any other concern.)



of companies plan to **increase flexible pay** options in the next 12 months.

Top three emerging benefits (multiple selections allowed):

1 Mental health support 44%

Financial wellness programs 33%

B Lifestyle accounts 26%

Why This Matters: Employees have been saying they need money help right now, and companies are listening. Instead of relying only on annual raises or long-term benefits, employers are giving people immediate access to money they've already earned.

- Let employees access their earned wages when they need them, which reduces stress and keeps them from borrowing money for emergencies.
- Add mental health support to your benefits package.
- Create financial wellness programs that combine immediate help (like flexible pay) with long-term education about saving and budgeting.

How Paycor Helps:

Solutions





Comprehensive Benefits Administration



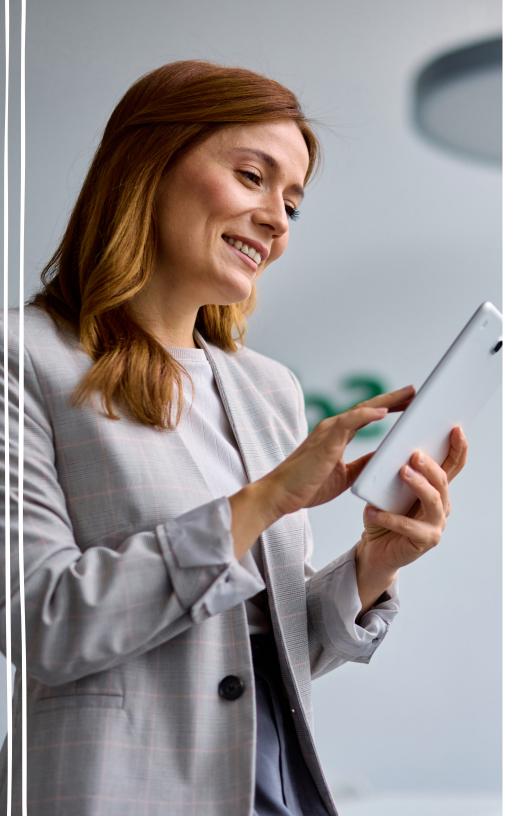
Employee Financial Wellness Tools





Best Practices of Top-Performing Companies

PART 5:



What Separates <u>High Performers</u> from Everyone Else

In the final part of this report, we distill five best practices of top-performing companies.

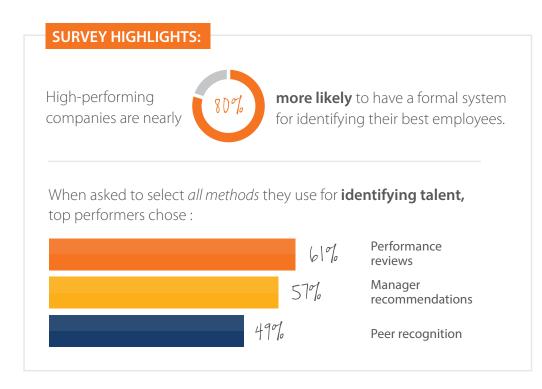
How We Defined Performance

We compared companies based on how they rated their own financial performance. "Top performers" scored both their *past revenue* and *expected future revenue* at 8 or higher (out of 10). "Poor performers" scored both at 4 or below.



Top Performers Identify Their <u>Best Talent</u>

High-performing companies don't leave talent identification to chance—they learn to spot and develop their stars.







Why This Matters: You can't develop people if you don't know who your best performers are.

The strongest companies use multiple sources of information to get a complete picture.



- Build a system that combines performance data, manager feedback, and peer input to identify your best people.
- Create personalized development plans with clear growth paths for the talent you've identified.
- Keep your best people engaged with competitive pay and real opportunities to advance before they start looking elsewhere.

How Paycor Helps:



Performance Management, Reviews, 9-Box



Talent Development & Career Management

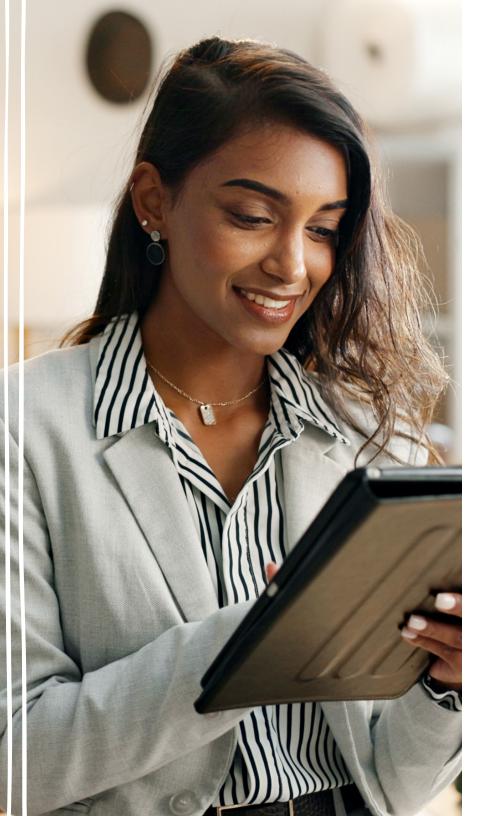


Succession Planning



Compensation Management





Top Performers Invest in HR Technology

The best companies treat their HR technology as an investment, not an expense, and they regularly update their systems.

SURVEY HIGHLIGHTS:

Strong performers are **three times more likely** to increase their HR technology budget $(19\% v_8. \%)$ in the next three years.



Why This Matters: The technology gap isn't about having the newest features—it's about having systems that work together and give you real insights about your workforce. Top companies see HR technology as a strategic investment.



- Review your current technology to find gaps and old systems that create problems instead of solving them.
- Make a 3–5-year plan that focuses on integration and analytics rather than flashy individual features.
- Show the business case by calculating what outdated systems cost you in wasted time, poor data, and missed opportunities.

How Paycor Helps:



Unified, Single-Source-of-Truth HCM



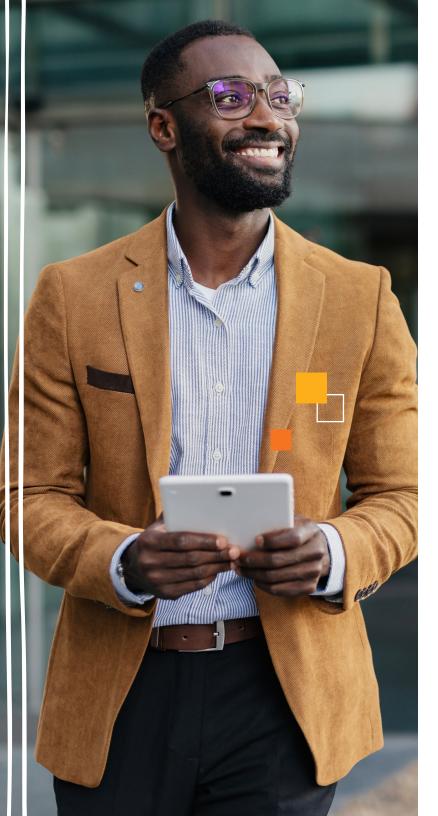
Advanced Analytics & Reporting



Scalable & Future-Ready Solutions



Paycor Integrations & Connectivity



Top Performers Empower Their Managers

The best managers spend time coaching their people, but many companies accidentally make this impossible.



Why This Matters: A manager's most important job isn't completing forms—it's developing their people. But most organizations accidentally create systems that pull managers away from this crucial work.



- Make sure managers have reasonable workloads that allow time for coaching.
- **Automate** paperwork and provide support resources to free managers from administrative tasks.
- Train managers on **coaching skills** and make it part of how you **measure their performance**.



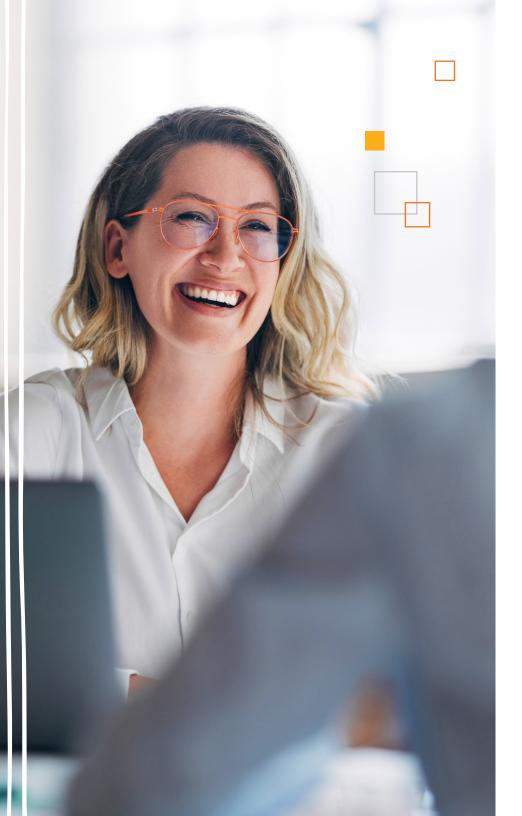






Al-Powered Assistance & Automation





Top Performers Get HR to Meet Regularly with the CEO

HR leaders have a seat at the table—at least they do at the most successful companies.

SURVEY HIGHLIGHTS:

Nearly in 3 struggling companies report that their CEO and HR leaders rarely meet, compared to just in 5 successful companies.

The top reason HR doesn't meet with the CEO: "HR is perceived as administrative, not strategic" (40%).



Why This Matters: HR doesn't automatically get a place in executive discussions—they earn it by contributing to business strategy and showing measurable impact. When HR leaders have CEO access, it creates a positive cycle where people insights shape business decisions and vice versa.

- Automate routine tasks like payroll and benefits so you have time for strategic thinking.
- Develop the ability to provide meaningful insights about workforce trends, costs, and employee satisfaction
- Focus your conversations on business impact how talent, benefits, and organizational health directly support what the CEO cares about.

How Paycor Helps:



Advanced Workforce Analytics & Dashboards

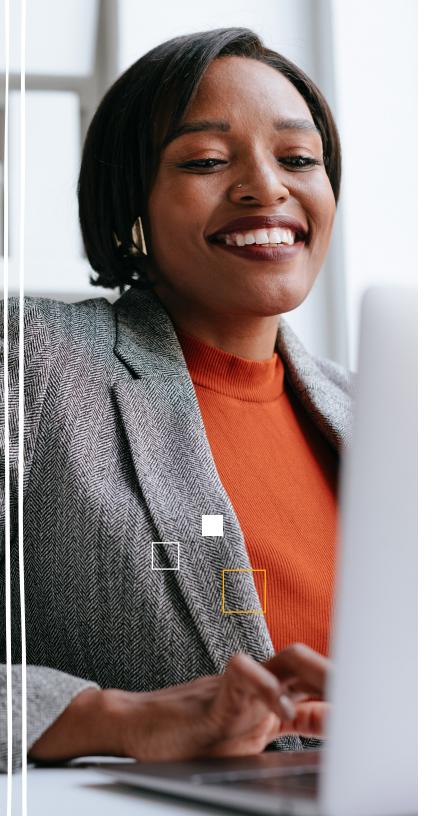


Strategic Reporting Tools



Free Flow of Data, No Data Silos





5 Top Performers Prioritize Al Upskilling

Low-performing companies are wildly outside the mainstream when it comes to Al education.

SURVEY HIGHLIGHTS:

Almost



of all companies say they'll need to upskill at least half their workforce with Al training in the next three years. Poor-performing companies are



less likely to say they need to upskill their employees.



Why This Matters: It could be that low performers are more likely to have their heads in the sand, or it could be that they are so focused on "house on fire" problems that they can't lean into opportunities. Either way, the data shows that less successful companies aren't planning for an Al-driven future.

- Start with AI tools you already have. Most modern HR systems include AI features like personal assistants and predictive analytics that can serve as practical starting points.
- · Create AI training programs and track who completes them.
- Identify where your organization lacks Al-related skills, then create targeted training and career development to fill those gaps.





Conversational AI Assistant



Workforce Management Al Insights



Intelligent HCM, Personalized Al Experiences



Custom Learning Platform



The Five HR Strategies of High-Performing Companies



CHEAT SHEET:

1. Create Formal Systems to Identify Your Best People

Top performers are nearly 80% more likely to have formal talent identification systems in place to find and develop their best people.

2. Treat HR Technology as a Strategic Investment

Strong performers are three times more likely to increase HR tech funding and consistently refresh their systems.

3. Free Up Managers to Coach Their Teams

Successful companies give managers 40% more time for employee development by reducing administrative burdens.

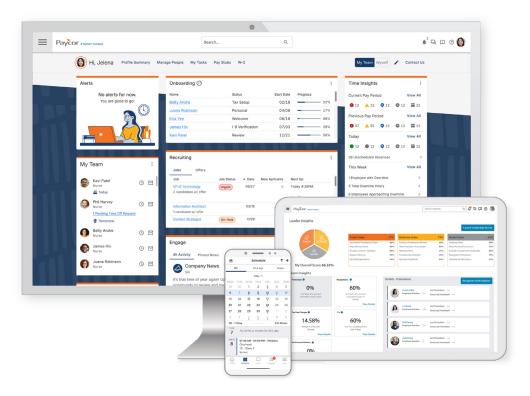
4. Establish Regular CEO-HR Meetings

Nearly in 3 struggling companies report CEO-HR meetings rarely happen, compared to just in 5 high performers.

5. Prioritize AI Upskilling

High-performing companies are \quad 37 more likely to be planning widespread employee Al upskilling in the next three years vs. low performers.





The Paycor <u>Advantage</u>

Paycor, a Paychex company, connects leaders to people, data, and expertise. We help leaders drive engagement and retention by giving them tools to coach, develop, and grow employees. We give them unprecedented insights into their operational data with a unified HCM experience that can seamlessly connect to other mission-critical technology. And by providing expert guidance and consultation, we help them achieve business results and become an extension of their teams.

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